

US-Cuba Business Conference

October 25-28, 2022

| October 25th, 2022 | |
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| | Participants arrive |
| 7:00 pm | Welcome cocktail offered by Focus Cuba. Hotel Gran Aston |
| 8:30 pm | Dinner at private restaurant |
| October 26th, 2022 | |
| | Opening |
| 09:00-09:10am | Cuban National Anthem United States National Anthem |
| | Introductions |
| 09:10-09:20 | Welcome words by the President of the Chamber of Commerce of the Republic of Cuba, Antonio Luis Carricarte Corona |
| 09:20-09:30 | Words of welcome from Focus Cuba |
| 09:30-09:40 | Government official |
| 09:40-09:50 | Music |
| 09:50-10:10 | Break |
| | Events |
| 10:10-10:50 | Ministry of Foreign Affairs: Update on the current context of bilateral relations. Vice Minister Carlos F. de Cossío. |
| 10:50-11:20 | Coffe Break |
| 11:20-12:20 | Ministry of Economy and Planning: Update of the Cuban economy, its transformations and new actors. Minister or Vice Minister |
| 12:20-1:20 | Ministry of Foreign Commerce and Investment: Foreign Investment, regulatory framework, Portfolio of Business Opportunities and Exportable Offer. First Vice Minister Ana Teresita González Fraga. |

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| 1:20-2:30 | Lunch |
| 12:30-3:15 | Focus Cuba, Robert Muse: Doing Business with Cuba. What does US policy and licensing allow? |
| 3:15-5:00 | <p>Sector panels: approved policies and their implementation, business opportunities. Public-private linkages</p> <ol style="list-style-type: none"> 1. 3:15-4:00 Agroindustrial Panel (Director of the sector-state company-MiPymes/cooperative). 2. 4:00-5:00 IT panel (Director of the sector-state company-MiPymes/cooperative). <p>Director of the sector explains the policy, the facilities and conditions created, as well as the support for the linkage between economic actors in the sector. Public and private companies that show productive and commercial results participate.</p> <p>Note: If time does not allow the development of the two Panels, we will continue on the morning of 10/28.</p> |
| 7:00pm | Dinner at Private restaurant |
| October 28th, 2022 | |
| 08:00 – 10:00am | Visit the Center for Genetic Engineering and Biotechnology - (US/Cuba Roswell Park discussion) |
| 11:00 – 12:00 | Visit to the Science and Technology Park (where 11 MiPymes are incubated) |
| 12:00-1:30 | Lunch |
| 2:00 – 4:00 | Visit to the MIPYME “Vista Hermosa” (Guanabacoa) |
| 7:00pm | Dinner at Private restaurant |
| October 28th, 2022 | |
| 9:00-10:20am | Sector panels: approved policies and their implementation, business opportunities. Public-private linkages. |

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| | <p>The Panels will be made up of 3 people (sector manager, public and private entrepreneur)</p> <p><i>1. 09:00-10:10 Transport and Travel Panel (Management of the sectors -state company-MiPymes/cooperative).</i></p> <p>Director of the sector explains the policy, the facilities and conditions created, as well as the support for the linkage between economic actors in the sector. Public and private companies that show productive and commercial results.</p> |
| 10:20-12:30 | <p>Round of B2B meetings</p> <p>Public and private companies from different sectors, US businessmen and Cubans residing abroad, will have space to exchange business interests.</p> <p>Sectors: Agribusiness, IT, Travel/Transportation and Law.</p> |
| 12:30-2:00 | Lunch |
| 2:00-4:00 | Continue Round of B2B meetings |
| 15:00-7:00 | Cocktail reception for the participants. Offered by Cuba Chamber of Commerce. |
| 7:30pm | Dinner at Private Restaurant |